

# Herschel Pant, CFA

## Global Head of Consultant Partnerships



- Herschel is responsible for building AXA IM's institutional presence, with a primary focus on consultants and pension schemes. In particular, he focusses on building long term partnerships with clients and consultants across the investment value chain. He was appointed the Global Head of Consultant Partnerships in January 2024
- Herschel leads the relationship of our global consultants and provides insights to our global sales and investment teams to build scalable investment solutions – from products to reporting.
- He is also co-chair of the “Axxess” Employee Resource Group (ERG) within AXA IM. It aims to increase awareness and prompt conversations about social mobility to ensure talented individuals from all backgrounds are identified and nurtured.
- In recent years, he has focussed on developing Cashflow Driven Investment (CDI) solutions for pension schemes across the asset spectrum and establishing AXA IM's capabilities in this space – both in the UK and Europe
- Prior to AXA IM, Herschel worked at Towers Watson (now Willis Towers Watson / WTW) across their advisory and fiduciary clients. He also helped setup their fiduciary management business.
- Herschel holds a BSc in Economics from the London School of Economics and Political Science and is a CFA charterholder.
- In his personal capacity, Herschel has been a non-exec director on the Diversity and Inclusion Committee for a London based theatre company – to help them promote inclusivity within their theatre company.
- Herschel has also setup a theatre company – UnLearn Studios – that aims to focus on telling new stories based on what they are observing in society – challenging the audience to let go of what they know already.